

SEC

18005815

**ANNUAL AUDITED REPORT**  
**FORM X-17A-5**  
**PART III**

SEC  
Mail Processing  
Section

FEB 28 2018

## OMB APPROVAL

OMB Number: 3235-0123  
Expires: August 31, 2020  
Estimated average burden  
hours per response..... 12.00

## SEC FILE NUMBER

8-48431

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

Washington DC  
408

REPORT FOR THE PERIOD BEGINNING 01/01/17 AND ENDING 12/31/17  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**NAME OF BROKER-DEALER: **Edelman & Co., LTD**

OFFICIAL USE ONLY

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

FIRM I.D. NO.

**627 E. Bay Point Road**

(No. and Street)

**Milwaukee****Wisconsin****53217**

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

ROBERT EDELMAN

414-228-9314

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

**Shedjama, Inc. - dba Edward Opperman, CPA**

(Name - if individual, state last, first, middle name)

**1901 Kossuth Street****Lafayette****Indiana****47905**

(Address)

(City)

(State)

(Zip Code)

**CHECK ONE:**

Certified Public Accountant



Public Accountant



Accountant not resident in United States or any of its possessions.

**FOR OFFICIAL USE ONLY**

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

## OATH OR AFFIRMATION

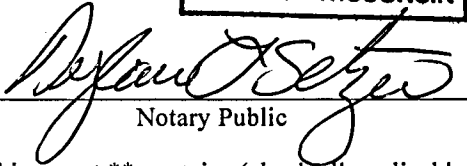
I, Robert Edelman, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Edelman & Co., LTD, as of December 31,, 2017, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

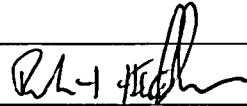
\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**DYLAN L. SETZER**  
NOTARY PUBLIC  
STATE OF WISCONSIN

  
Notary Public



Signature

President

Title

This report \*\* contains (check all applicable boxes):

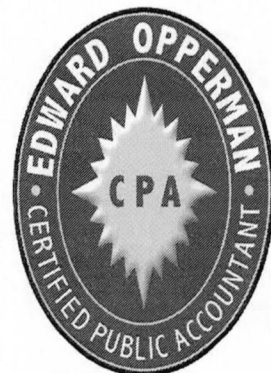
- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☐ (c) Statement of Income (Loss).
- ☒ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☒ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☒ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☒ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☒ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

**\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).**

**EDELMAN & CO., LTD.**

**REPORT ON AUDIT OF  
FINANCIAL STATEMENTS**

**DECEMBER 31, 2017**



**EDWARD OPPERMAN, CPA**

**CERTIFIED PUBLIC ACCOUNTANT**

**"NOT JUST YOUR ACCOUNTANT, YOUR PARTNER IN SUCCESS"**

**EDELMAN & CO., LTD.**

**TABLE OF CONTENTS**

---

Report of Independent Registered Public Accounting Firm

Financial Statements:

Statement of Financial Condition

Statement of Changes in Stockholder's Equity

Statement of Cash Flows

Notes to the Financial Statements

Computation of Net Capital Requirements - Schedule I

Reconciliation between Audited and Unaudited Net Capital Computation

Independent Auditor's Report on Applying Agreed-Upon Procedures Related  
to an Entity's SIPC Assessment Reconciliation

Broker-Dealer Exemption Report

Report of Independent Registered Public Accounting Firm

**EDELMAN & CO., LTD.**  
**STATEMENT OF FINANCIAL CONDITION**  
**AS OF DECEMBER 31, 2017**

---

<b>ASSETS</b>	
<b>ASSETS</b>	
Cash	\$ 55,262
Prepaid expenses	-
Deferred Tax Asset	<u>5,500</u>
<b>TOTAL ASSETS</b>	<u><u>60,762</u></u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>	
<b>LIABILITIES</b>	
Accounts payable and accrued expenses	2,934
Accrued income tax	-
Accrued SEP contribution	<u>-</u>
<b>TOTAL LIABILITIES</b>	<u>2,934</u>
<b>STOCKHOLDERS' EQUITY</b>	
Capital stock - 9,000 shares authorized, no par value; 150 shares issued and outstanding	15,000
Retained earnings	<u>42,828</u>
<b>TOTAL STOCKHOLDERS' EQUITY</b>	<u><u>57,828</u></u>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<u><u>\$ 60,762</u></u>

**EDELMAN & CO., LTD.****STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY  
FOR THE YEAR ENDED DECEMBER 31, 2017**

	Capital Stock	Retained Earnings	Total
<b>BALANCE AT BEGINNING OF YEAR</b>	\$ 15,000	\$ 76,782	\$ 91,782
Stock Issue	-	-	-
Net Income	-	(33,954)	(33,954)
<b>BALANCE AT END OF YEAR</b>	<u>\$ 15,000</u>	<u>\$ 42,828</u>	<u>\$ 57,828</u>

**EDELMAN & CO., LTD.**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED DECEMBER 31, 2017**

---

**CASH FLOWS FROM OPERATING ACTIVITIES**

Net Income	\$ (33,954)
Adjustments to reconcile net income to net cash provided by (used in) operating activities:	
(Increase) decrease in operating assets:	
Prepaid expenses	12,250
Prepaid income tax	-
Increase (decrease) in operating liabilities:	
Income tax payable	(914)
Accounts payable	2,805
Accrued expenses	(50,000)
Net Cash (Used in) Operating Activities	<u>(69,813)</u>

**NET DECREASE IN CASH** (69,813)

**CASH AT BEGINNING OF THE YEAR** 125,075

**CASH AT END OF THE YEAR** \$ 55,262

**SUPPLEMENTAL DISCLOSURES OF CASH FLOW ACTIVITIES**

Cash Paid During the Year for: Taxes	\$ -
--------------------------------------	------

**EDELMAN & CO., LTD.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR DECEMBER 31, 2017**

---

**NOTE 1: ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

A summary of the Firm's significant accounting policies consistently applied in the preparation of the accompanying financial statements are as follows:

- a. Nature of Operations—Edelman & Co., Ltd. (the Firm) was formed on November 15, 1994 as a Corporation in the state of Wisconsin. The Firm is engaged in financial consulting on corporate mergers and acquisitions.
- b. Cash Equivalents—For purposes of the statements of cash flows, the Firm considers all highly liquid debt instruments with maturities of three months or less when purchased to be cash equivalents. There were no cash equivalents as of December 31, 2017.
- c. Use of Estimates—The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.
- d. Concentrations of Credit Risk—The Firm places its cash in accounts with a local financial institution. At times, such accounts may be in excess of FDIC insured limits.
- e. Accounts Receivable—Accounts Receivable consists of fees and other amounts owed to the Firm. Management provides for probable uncollectible accounts through a charge to earnings and a valuation allowance.
- f. Advertising—The Firm's advertising costs are expensed as incurred. During 2017, there were no advertising costs incurred.
- g. Income Taxes – Income taxes are calculated on taxable earnings at applicable rates. Taxable earnings may vary from financial statement earnings because income tax returns are filed on the cash basis of accounting and because of limitations set by the Internal Revenue Service. The Firm utilizes the asset and liability method of accounting for income taxes, as set forth in Statement of Financial Accounting Standards No. 109 (FAS 109), "Accounting for Income Taxes". This method requires the recognition of deferred tax assets and liabilities for the expected future consequences of events that have been recognized in the Firm's financial statements or income tax returns.

The firm's federal and state income tax returns for 2013 through 2017 are subject to examination by the applicable tax authorities, generally for three years after the later of the original or extended due date.

**NOTE 2: EMPLOYEE BENEFIT PLANS**

The Firm has established a simplified employee pension plan (SEP). Contributions paid each year may not exceed 25% of the employee earnings. There were \$0 of contributions for 2018.

The Firm has a medical and dental expense reimbursement plan that reimburses employees for payment of health insurance premiums and medical and dental expenses.



**EDELMAN & CO., LTD.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR DECEMBER 31, 2017**

---

**NOTE 3: NET CAPITAL REQUIREMENTS**

The Firm is subject to the Securities and exchange Commission Uniform Net Capital Rule (Rule 15c301), which requires the maintenance of a minimum net capital balance. The minimum dollar amount for the Firm is \$5,000. At December 31, 2017, the Firm's net capital was \$52,328 which was \$46,328 in excess of its minimum net capital requirement. There is a difference between this computation of net capital pursuant to Rule 15c3-1 and the corresponding computation prepared by the Firm and included in the unaudited Part II of Form X-17a-5 as of December 31, 2017, see attached schedule for an explanation of any differences.

**NOTE 4: RELATED PARTY TRANSACTIONS**

The Firm uses office space located in the residence of the Firm's sole stockholder. The Firm is not charged for use of this space.

**NOTE 5: STATEMENTS OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS**

For the year ended December 31, 2017, the Firm did not have any subordinated liabilities subject to claims of general creditors. Therefore, no statements have been prepared.

**NOTE 6: UNCERTAINTY IN INCOME TAXES**

The Firm adopted the provisions of FASB ASC Topic 605, "Accounting for Uncertainty in Income Taxes". Benefits from tax positions are recognized in the financial statements only when it is more likely than not that the tax position will be sustained upon examination by the appropriate taxing authority that would have full knowledge of all relevant information. Recognized income tax positions are measured at the largest amount that has a greater than 50% likely of being realized. Changes in recognition or measurement are reflected in the period in which the change in judgment occurs.

Based on its current evaluation, the Firm has concluded that there are no significant uncertain tax positions requiring recognition in the Firm's financial statements.

**NOTE 7: COMPUTATION FOR DETERMINATION OR RESERVE REQUIREMENTS PURSUANT TO RULE 15c3-3**

The Firm does not carry customer accounts as defined by the Securities Exchange Act of 1934 under Section (a)(1) of Rule 15c3-3. Therefore, the Firm is exempt from the provisions of that rule.

**NOTE 8: SUBSEQUENT EVENTS**

Management has evaluated subsequent events through the date of this report, the date on which the financial statements were available to be issued.

**EDELMAN & CO., LTD.**  
**COMPUTATION OF NET CAPITAL REQUIREMENTS**  
**AS OF DECEMBER 31, 2017**  
**SCHEDULE I**

---

Total ownership equity from Statement of Financial Condition	\$	57,828
less nonallowable assets from Statement of Financial Condition		5,500
Net capital before haircuts on securities positions		<u>52,328</u>
Haircuts on securities		<u>-</u>
Net Capital		<u><u>52,328</u></u>

Aggregate indebtedness	2,934
Net capital required based on aggregate indebtedness (6-2/3%)	196

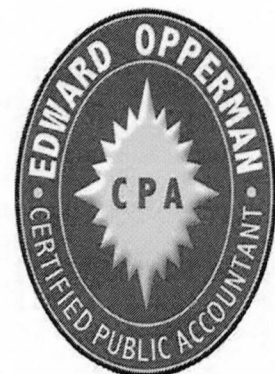
**COMPUTATION OF NET CAPITAL REQUIREMENTS**

Minimum net capital required	5,000
Excess Net Capital	47,328

Total aggregate indebtedness	
(a) - 10% of total aggregate indebtedness	293
(b) - 120% of minimum net capital requirements	6,000

Net Capital less the greater of (a) or (b)	\$	46,328
Percentage of Aggregate Indebtedness to Net Capital		5.61%

**EDELMAN & CO., LTD**  
**BROKER DEALER EXEMPTION REPORT**  
**SEC RULE 15C3-3**  
**DECEMBER 31, 2017**



**EDWARD OPPERMAN, CPA**  
CERTIFIED PUBLIC ACCOUNTANT

*"NOT JUST YOUR ACCOUNTANT, YOUR PARTNER IN SUCCESS"*

CERTIFIED PUBLIC ACCOUNTANT & BUSINESS CONSULTANT

1901 Kossuth Street | Lafayette, IN 47905 | 765-588-4335



"NOT JUST YOUR ACCOUNTANT, YOUR PARTNERS IN SUCCESS"

e@edwardoppermancpa.com | www.edwardoppermancpa.com

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

The Stockholder  
Edelman & Co., LTD

We have reviewed management's statements, included in the accompanying Exemption Report of Brokers and Dealers, in which Edelman & Co., LTD, identified the following provisions of 17 C.F.R. § 15c3-3(k) under which the Firm claimed an exemption from 17 C.F.R. § 240.15c3-3: (2) (i), and Edelman & Co., LTD stated that Edelman & Co., LTD met the identified exemption provisions throughout the most recent fiscal year without exception. Edelman & Co., LTD's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and accordingly included inquiries and other required procedures to obtain evidence about the Firm's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k) (1) (i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Sincerely,

SHEDJAMA, INC.  
dba Edward Opperman, CPA  
Lafayette, Indiana  
February 23, 2018

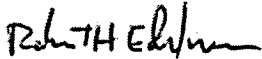
# *Edelman & Co., Ltd.*

February 23, 2018

To Whom it May Concern:

Pursuant to an agreement dated April 11, 2000 (the "Agreement") relating to membership in the National Association of Securities Dealers, Inc. and its successor, FINRA, Edelman & Co., Ltd. ("Ltd.") operates its business pursuant to SEC Rule 15c3-3(k)(2)(i), does not hold customer funds or safekeep customer securities, has not done so at any time, and does not anticipate doing so. Edelman is an investment banking firm engaged in mergers and acquisitions advisory services and other strategic financial advisory services. There is not and has not at any time been any special account for holding customer funds or safekeeping customer securities. There have not been any exceptions to the exemption over the year ended December 31, 2017.

Sincerely,



Robert H. Edelman  
President